



New Rates Manager | Ignore Rate Settings FAQs

What is the Ignore Rate Settings feature and when would I use it?

The Ignore Rate Settings option in the new Rates Manager makes it quick and easy to obtain a price for a stay even when that stay does not meet current booking restrictions such as minimum nights, lead time, or changeover days.

In the legacy rates system, it was necessary to create a separate “Internal Pricing Plan” without booking restrictions to accomplish this task – requiring lots of extra time and effort from your team. The new Rate Manager’s Ignore Rate Settings feature eliminates those steps so you can get quotes faster!

Scenarios for using the Ignore Rate Settings feature include:

- Getting a Quick Quote on the Reservation Grid for instances where you want to allow a traveler to book, even when the booking does not meet your current booking restrictions.
- Viewing the nightly rate for each date on the Verify Pricing screen, even when the minimum stay length requirement is more than one.

What are Rate Settings?

Rate Settings such as lead time, minimum nights and check-in/checkout days are set via Global Rates Settings, and optionally overridden on the Rates Manager grid.

Global Rates Settings screen (*Rates > Global Rates Settings*):

Global Rates Settings [Go to rates manager](#)

These settings apply to all of your units.

Minimum night stay
The minimum number of nights that a guest can book.
Use the rates manager to change this setting for individual units.
Nights:

Lead time
The minimum amount of notice you need before check-in.
Nights:

Check-in and checkout days
The days that guests can arrive and depart.
We recommend allowing guests to check in and checkout on any day of the week.
Click a day to change its status. Choose at least one check-in and one checkout day.

Guests cannot check in or checkout
 Guests can check in or checkout

Check-in days
Mon Tue Wed Thu Fri Sat Sun

Checkout days
Mon Tue Wed Thu Fri Sat Sun

[Save settings](#)

Right edit drawer with option to override the value set in Global Rates Settings:

Mon	Tue	Wed	Thu
26	27	28	29
\$100 4🕒	\$100 4🕒	\$100 4🕒	\$100 4🕒
\$100 4🕒	\$100 4🕒	\$100 4🕒	\$100 4🕒
\$100 1🕒	\$100 1🕒	\$100 1🕒	\$100 1🕒
\$105 1🕒	\$105 1🕒	\$105 1🕒	\$105 1🕒
\$100 2🕒	\$100 2🕒	\$100 2🕒	\$100 2🕒
\$110 2🕒	\$110 2🕒	\$110 2🕒	\$110 2🕒
\$110	\$110	\$110	\$110

Edit ✕

Editing 2 units

Monthly discount !

Option to add a discount for stays of 28 nights or more.

Percent

Minimum night stay

Your global minimum night stay is 2 nights.
Only fill out this section if you want to override your global settings for these dates.

Nights

Cancel Save

How does it work?

The visuals below highlight where this new option lives in Escapia, and what to expect compared to standard behavior. Overall, without the “Ignore Rate Settings” checkbox selected, you will receive an error when trying to get a quote that is inconsistent with the current rate settings. But with the checkbox selected, you can quickly get to the pricing you need.

Location: Reservations > Reservation Grid > Quick Quote

Without “Ignore Rate Settings” checkbox selected:

Quick Quote

Quote Specification

Unit Code - Unit Name
A123BC - Cliff View Villa

First Night: 08/01/2021 | Last Night: 08/02/2021 | Nights: 2

Pricing Plan: Rates Manager Pricing | Discount Over Plan: 0.00

Coupon Code: None | Reservation Type: Renter

Adults: 2 | Children: 0 | Free: 0 | Pets: None

Ignore Rate Settings

Marketing Category: Choose a category | Marketing Category: Choose a sub-category

These dates don't meet the minimum stay of 5 nights. Change the dates, or update your settings.

Price Details

Rent	\$0.00
Discount	(\$0.00)
Charges Grouped With Rent	\$150.00
Rent Charges Total	\$150.00
Additional Charges	\$363.00
Damage Waiver	\$3500 \$0.00
Travel Insurance	Declined \$0.00
Tax	\$0.00
Total Before Deposit	\$513.00
Security Deposit	\$100.00
Total	\$613.00

With “Ignore Rate Settings” checkbox selected:

Quick Quote

Quote Specification

Unit Code - Unit Name
A123BC - Cliff View Villa

First Night: 08/01/2021 | Last Night: 08/02/2021 | Nights: 2

Pricing Plan: Rates Manager Pricing | Discount Over Plan: 0.00

Coupon Code: None | Reservation Type: Renter

Adults: 2 | Children: 0 | Free: 0 | Pets: None

Ignore Rate Settings

Marketing Category: Choose a category | Marketing Category: Choose a sub-category

Price Details

Rent	\$200.00
Discount	(\$0.00)
Charges Grouped With Rent	\$150.00
Rent Charges Total	\$350.00
Additional Charges	\$363.00
Damage Waiver	\$3500 \$0.00
Travel Insurance	Declined \$0.00
Tax	\$24.83
Total Before Deposit	\$737.83
Security Deposit	\$100.00
Total	\$837.83

Location: Reservations > Reservation Grid > Bulk Pricing

Without “Ignore Rate Settings” checkbox selected:

September 2021																				Rate	October							
W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S				
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	Rate	25	26	27	28	29	30	1	2
C	R																			\$100.00						C	R	
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Location: Units > Verify Pricing

Without “Ignore Rate Settings” checkbox selected:

The screenshot shows the 'Verify Pricing' page with a red-bordered error message at the top right: "These dates don't meet the minimum stay of 5 nights. Change the dates, or update your settings." The interface includes a navigation bar with 'Reservations', 'Front Desk', 'Contacts', and 'Housekeeping'. The main form has the following fields:

- Type of Test:** Booking Specific
- Pricing Plan:** Rates Manager Pricing
- Rules:** Include Active, Include Expired, Include Inactive, Include Test
- Output:** Rate Segment Only
- Ignore Rate Settings:**
- Booking Specific Criteria:**
 - Booking Date: 07/13/2021
 - First Night: 07/17/2021
 - Nights: 2
 - Last Night: 07/18/2021
 - Reservation Type: Renter
 - Unit Code: A123BC
 - Adults: 2
 - Children: 0

With “Ignore Rate Settings” checkbox selected:

The screenshot shows the 'Verify Pricing' page with the 'Ignore Rate Settings' checkbox selected. The error message is no longer present. The interface includes the same navigation bar and form fields as the previous screenshot, with the following changes:

- Ignore Rate Settings:**
- Booking Specific Criteria:**
 - Booking Date: 07/13/2021
 - First Night: 07/17/2021
 - Nights: 2
 - Last Night: 07/18/2021
 - Reservation Type: Renter
 - Unit Code: A123BC
 - Adults: 2

Stay Date	Rate Segment	Rate Rule (\$)
		Rates Manager Pricing Plan
		Nightly Rate
Sat 7/17/2021	Nightly Rate on 2021-07-17	100.00
Sun 7/18/2021	Nightly Rate on 2021-07-18	100.00
Total:	200.00	200.00

Location: Units > Verify Pricing > Bulk Pricing

Without “Ignore Rate Settings” checkbox selected:

Units > Verify Pricing

Verify Pricing

Type of Test: Range | Pricing Plan: Rates Manager Pricing | Rules: Include Active | Output: Rate Segment Only | Test

Ignore Rate Settings:

Range Criteria

Booking Date: 07/13/2021 | Stay Date Range: 07/17/2021 to 07/31/2021 | Reservation Type: Renter | Unit Code: A123BC | Adults: 2

Length of Stay Range: 1 to 7 days

Stay Date	1 night	2 nights	3 nights	4 nights	5 nights	6 nights	7 nights
Sat 7/17/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Sun 7/18/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Mon 7/19/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Tue 7/20/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Wed 7/21/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Thu 7/22/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Fri 7/23/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Sat 7/24/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Sun 7/25/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Mon 7/26/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Tue 7/27/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Wed 7/28/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Thu 7/29/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Fri 7/30/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00
Sat 7/31/2021	Booking Policy failed	Booking Policy failed	Booking Policy failed	Booking Policy failed	\$500.00	\$600.00	\$700.00

With “Ignore Rate Settings” checkbox selected:

Units > Verify Pricing

Verify Pricing

Type of Test: Range | Pricing Plan: Rates Manager Pricing | Rules: Include Active | Output: Rate Segment Only | Test

Ignore Rate Settings:

Range Criteria

Booking Date: 07/13/2021 | Stay Date Range: 07/17/2021 to 07/31/2021 | Reservation Type: Renter | Unit Code: A123BC | Adults: 2

Length of Stay Range: 1 to 7 days

Stay Date	1 night	2 nights	3 nights	4 nights	5 nights	6 nights	7 nights
Sat 7/17/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Sun 7/18/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Mon 7/19/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Tue 7/20/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Wed 7/21/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Thu 7/22/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Fri 7/23/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Sat 7/24/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Sun 7/25/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Mon 7/26/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Tue 7/27/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Wed 7/28/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Thu 7/29/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Fri 7/30/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00
Sat 7/31/2021	\$100.00	\$200.00	\$300.00	\$400.00	\$500.00	\$600.00	\$700.00

Additional Information

Please that the “Ignore Rate Settings” option will only appear when the Rates Manager Pricing plan is selected.

Owner, Guest of Owner and Complimentary reservation types will always ignore Rate Settings.